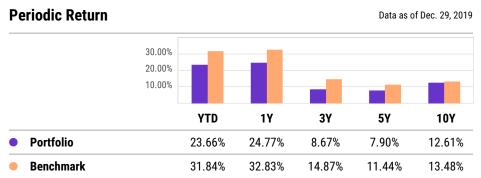


# **QIP 25 (Comprehensive Overview Report)**

#### **Cumulative Return** Portfolio S&P 500 Total Return (Benchmark) \$35.00K \$30.00K \$25.00K \$20.00K \$15.00K \$10.00K 2011 2012 2013 2014 2015 2016 2017 2018 2019

Key Stats	
Expense Ratio	Distribution Yield
0.00%	3.34%
Stock Net	Bond Net
Allocation	Allocation
100.0%	0.00%
Annizd All Time TR (M)	Max Drawdown All
10.62%	51.14%



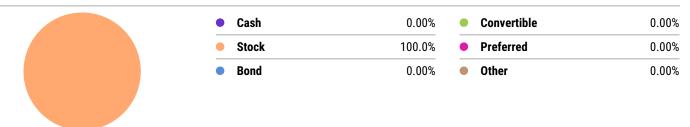
# Basic Info No description given Benchmark S&P 500 Total Return Rebalance Frequency Annually Initial Series Level: 1000 Start of Series History: Newest

Aı	nnual Return											Data as of D	Dec. 29, 2019
		30.00% 15.00% 0.00%			_			_					
			2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	YTD
•	Portfolio		32.96%	22.57%	5.82%	16.95%	36.66%	8.26%	-1.90%	17.45%	15.10%	-9.49%	23.66%
	Benchmark		26.46%	15.06%	2.11%	16.00%	32.39%	13.69%	1.38%	11.96%	21.83%	-4.38%	31.84%

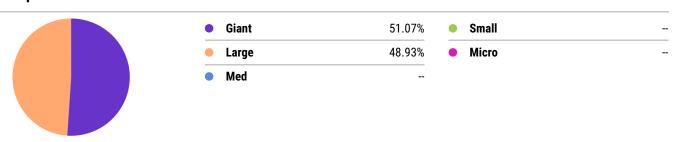
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#### **Asset Allocation**



# **Market Capitalization**



#### **Stock Sector Exposure**

•	Cyclical	19.85%
	Basic Materials	
	Consumer Cyclical	7.54%
	Financial Services	12.31%
	Real Estate	
	Sensitive	53.32%
	Comm. Services	7.38%
	Energy	7.67%
	Industrials	24.96%
	Technology	13.31%
•	Defensive	26.83%
	Consumer Defensive	20.01%
	HealthCare	6.82%
	Utilities	

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#### **Geographic Exposure**

Mar	ket Classification		Region	
•	% Developed Markets	100.0%	<ul><li>Americas</li></ul>	95.37%
•	% Emerging Markets	0.00%	Greater Europe	4.63%
			Greater Asia	0.00%

#### **Stock Style Exposure**



**Top 10 Holdings** Data as of Dec. 29, 2019



PepsiCo Inc

Principal Financial Group Inc

4.18%

4.15%

54.76

137.54

29.42%

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PEP

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### **Bond Sector Exposure**



# **Bond Credit Quality Exposure**



# **Bond Maturity Exposure**

<ul><li>Short Term</li></ul>	 <ul><li>Long Term</li></ul>	
1 to 7 Days	 10 to 15 Years	
8 to 30 Days	 15 to 20 Years	
31 to 90 Days	 20 to 30 Years	
91 to 182 Days	 Over 30 Years	
183 to 264 Days		
Intermediate		
1 to 3 Years		
3 to 5 Years		
5 to 7 Years		
7 to 10 Years		

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Risk Info

		3 Yr.	5 Yr.	10 Yr.
Alpha	Portfolio	-7.129	-3.598	-1.045
	Benchmark			
Beta	Portfolio	1.082	1.056	1.037
	Benchmark			
Standard Deviation	Portfolio	12.95%	12.78%	13.28%
	Benchmark	11.23%	11.38%	12.35%
Historical Sharpe	Portfolio	0.6386	0.6159	1.004
	Benchmark	1.255	0.9428	1.114
Historical Sortino	Portfolio	0.8846	0.9097	1.456
	Benchmark	1.652	1.291	1.466
Max Drawdown	Portfolio	20.69%	20.69%	20.69%
	Benchmark	19.36%	19.36%	30.45%
Monthly Value at Risk (VaR) 5%	Portfolio	6.93%	6.40%	5.80%
	Benchmark	5.14%	5.63%	5.60%

Risk/Reward Data as of Nov. 30, 2019

Return		1Y	3Y	5Y	10Y	All time	
<ul><li>Portfolio</li></ul>		11.00%	8.84%	7.94%	12.87%	10.62%	
<ul><li>Benchmark</li></ul>		16.11%	14.88%	10.98%	13.44%	9.86%	
	15.00%						
	10.00%						
	5.00%						
Standard	15.00%						
Deviation	10.00%						
	5.00%						
<ul><li>Portfolio</li></ul>		15.88%	12.95%	12.78%	13.28%	15.62%	
<ul><li>Benchmark</li></ul>		14.14%	11.23%	11.38%	12.35%	15.04%	

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General			
Dividend Yield (TTM)	3.34%	Expense Ratio	0.00%
Distribution Yield (TTM)	3.34%	Number of Holdings	25
Stock			
Weighted Average PE Ratio	18.70	Weighted Median ROA	8.47%
Weighted Average Price to Sales Ratio	2.711	Avg. Market Cap	87.93B
Weighted Average Price to Book Ratio	7.665	Weighed Avg. Debt to Capital	51.94
Weighted Median ROE	41.33%	Number of Stock Holdings	

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# **All Holdings**

				Annuali. 1 Year Total Returns	Annuali. 3 Year Total Returns	Annuali. 5 Year Total Returns	Distrib.	Expense
Symbol	Name	% Weight	Price	(Daily)	(Daily)	(Daily)	Yield	Ratio
QCOM	Qualcomm Inc	5.23%	88.80	64.07%	13.92%	7.03%	2.79%	
ETN	Eaton Corp PLC	4.63%	94.99	43.06%	15.30%	10.20%	2.99%	
GIS	General Mills Inc	4.60%	53.19	41.81%	-1.35%	3.13%	3.68%	
СМІ	Cummins Inc	4.51%	180.70	40.54%	12.59%	7.45%	2.71%	
PAYX	Paychex Inc	4.36%	85.12	34.53%	14.93%	16.21%	2.84%	
EMR	Emerson Electric Co	4.27%	76.51	32.92%	13.52%	7.46%	2.57%	
BLK	BlackRock Inc	4.27%	503.01	33.62%	11.96%	9.48%	2.62%	
VLO	Valero Energy Corp	4.20%	93.20	30.32%	14.62%	17.39%	3.86%	
PFG	Principal Financial Group Inc	4.18%	54.76	29.78%	1.27%	4.16%	3.98%	
PEP	PepsiCo Inc	4.15%	137.54	29.42%	12.68%	10.42%	2.76%	
UPS	United Parcel Service Inc	4.08%	118.94	25.88%	4.10%	4.41%	3.23%	
MXIM	Maxim Integrated Products Inc	4.05%	61.54	27.49%	19.69%	17.94%	3.05%	
КМВ	Kimberly-Clark Corp	4.05%	138.07	26.24%	9.79%	6.49%	2.98%	
IBM	International Business Machines Corp	4.03%	135.27	24.58%	-2.70%	0.33%	4.75%	
ко	Coca-Cola Co	3.90%	55.35	20.16%	13.65%	8.69%	2.89%	
PRU	Prudential Financial Inc	3.86%	93.22	19.61%	-0.85%	3.96%	4.29%	
IP	International Paper Co	3.85%	45.89	19.01%	-1.65%	0.54%	4.39%	
cvs	CVS Health Corp	3.80%	74.40	17.94%	0.80%	-3.13%	2.69%	
VZ	Verizon Communications Inc	3.69%	61.53	16.32%	9.53%	10.05%	3.94%	
ОМС	Omnicom Group Inc	3.69%	80.84	15.83%	0.78%	3.88%	3.22%	
GPC	Genuine Parts Co	3.69%	106.24	15.01%	5.99%	2.61%	2.87%	
хом	Exxon Mobil Corp	3.47%	69.89	6.25%	-4.44%	-1.86%	4.91%	
CLX	Clorox Co	3.31%	153.53	2.87%	10.86%	10.62%	2.63%	
ммм	3M Co	3.11%	177.26	-3.88%	2.48%	4.07%	3.25%	
PFE	Pfizer Inc	3.02%	39.32	-4.84%	10.50%	8.27%	3.66%	

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#### **Definitions**

Model Portfolio: All model portfolios represent hypothetical blended investments of weighted securities as designated by the creator of this report and should be used for illustrative purposes only and should not be considered performance reports. They are calculated by taking a weighted average of the target weights and the securities total return, assuming all dividends reinvested, since the latest rebalance date. These portfolios are assumed to rebalance to the exact designated weights at each calendar quarter or month end — whichever is chosen when setting up the portfolio. No transaction costs, taxes, or advisory fees are included. Portfolio holdings are weighted by percentage, not whole share numbers.

**Portfolio Weights:** All stated portfolio weights are based on allocation choices input by the creator of this report. These weights represent the values used at rebalance periods and not necessarily the implied weights at the time this report was generated. All weightings ignore the concept of whole shares and instead uses the exact percentage chosen when setting up the portfolio.

**Benchmark**: The benchmark used in this report was chosen by the creator of the report. The benchmark is displayed for comparison reasons and is used to calculate portfolio level risk data when necessary. Underlying holdings risk data is computed using specific benchmarks based on that securities asset classification as outlined in the table at

ycharts.com/support/data/answer/broad\_asset\_class\_benchmark

**Returns**: All returns are hypothetical and should not be considered performance reporting. The hypothetical returns displayed are based on weighted calculations of the underlying holdings' returns and other selections by the creator of this report. Returns assume all dividends and distributions are reinvested on the corresponding ex-date. Returns are not audited and should not be considered performance reporting, as they are hypothetical in nature.

Risk Calculations: All risk calculations are for illustrative purposes only. They are calculated at the portfolio level using a benchmark selected by the creator of this report. At the security level, risk metrics are calculated by YCharts using the methodology outlined at <a href="https://www.ycharts.com/support/">www.ycharts.com/support/</a>

**Expense Ratio**: Any expense ratio shown is only inclusive of the underlying fees in the securities included in the hypothetical model portfolio, and as such should be considered for illustrative purposes only. These fees do not include additional commissions, loads, transaction, or advisory fees. All fee data is collected from Morningstar Inc.

**Rebalancing**: Rebalancing is conducted on a monthly, quarterly or annual basis, as selected by the creator of this report. Weights may drift away from the target allocations between rebalance periods.

**Yield**: The stated yield for the hypothetical model portfolio is based on the weighted average of trailing 12-month yields for the underlying securities. It is no indication or guarantee of future yield.

Allocations and Exposure Data: All hypothetical model portfolio attributes are calculated as weighted averages of the underlying holdings using the target weights input by the creator of this report. The underlying securities' attributes are based on data in YCharts, Inc. provided by Morningstar, Inc. For individual stock positions the entire weight is assigned to the corresponding sector, market cap group, style, etc.

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